

# CELLTOWER VALUATIONS REAL PROPERTY

CHIEF APPRAISER'S MEETING
SEPTEMBER 13, 2018
SHELBY COUNTY SHERIFF'S TRAINING CENTER
COLUMBIANA, AL 35051

### Objective

- To locate and appraise all cell tower sites in the county.
- Determine parcel number, owner of tower, equipment, shelters, fencing, etc.
- Communicate with Business Personal Property upon discovery.
- Annually gather lease information and update database.
- Cell tower sites generate income, therefore the valuation is an income based valuation. This valuation is determined by utilizing annual and cumulative lease amounts that are paid to the land owner.

### Process

- Locate cell tower site via building permits, newly recorded lease information and/or visual discovery.
- Verify parcel number and owner of record.
- If the parcel is a larger acreage parcel, separate 1 acre for the cell tower site valuation.
- Due to the restricted use of the cell tower site, a land restriction should be applied.
- Excel spreadsheet with: a) Real Property parcel number b) Land Owner, c) Lessee Name, d) Date of lease, e) Consideration Amount, f) Lease Term (yrs.), g) Calculate Lease Term to Annual and h) Calculate Annual to Monthly. Once median lease amount is determined, multiply by 12 to get Annual then apply a capitalization rate.
- Cell Tower Site Valuation (Average monthly lease \* 12) / Cap Rate.
   IE: \$1,547 \* 12 = \$18,564 / .148 = \$125,432 (125,000 rounded).
- Verify with Personal Property: buildings and/or miscellaneous items are being assessed by Business Personal Property. (We do this due to the fact that the property owner does not own the improvements and is receiving income for their presence.)

Cell Tower Owners
American Tower
American Tower Management INC
BELLSOUTH MOBILITY LLC
BNSF Railroad
Branch Towers LLC
Cellco Partnership
Charter Communications
CIG Comp Tower LLC
Clear Channel
Crown Castle
Dial Call INC
Diamond Communications
Foresite LLC
Global Signal Acquistions LLC
Insite Towers
Intercel Birmingham MTA INC
Meadiacom Communications
New Cingular Wireless PCS LLC
Nextel South
Pegasus Wireless
Pinnacle Towers LLC
Powertel Birmingham INC
SBA Communication
SkyWay Towers
South Carolina Educational TV
Southen Tower Antenna Rental II LLC
Southern Communications Services INC
Southern Tower Antenna Rental II LLC
Spectrasite Communications INC
Sprint Sites USA
Sprint Spectrum LP
STC FIVE LLC
Subcarrier Communications
T Mobile South LLC
Time Warner
T-Mobile Towers
Tower Asset Sub INC
Trillion Parters
Tritel Communications INC
Union Pacific Railroad Company
United Cellular Co.
Verizon Wireless

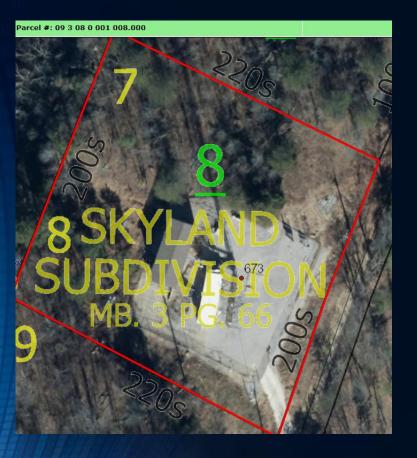
https://hifld-geoplatform.opendata.arcgis.com/datasets/cellular-towers https://www.cellreception.com/towers

# Shelby County Probate Records

All Sh	elby County Land Red	cords have	been V	erified from	10/01/1985 through	08/28/2018.	<i>'</i>							
Page 1 ✓ of 3 Next ->														
Drag a column header here to group by that column														
- #	Instrument #	Tmage	~ Ver	Tat Rec	Name	Role	TotherName	OtherRole	<b>Туре</b>	Book/Page	Legal	Sign Page	Consideration	Remarks
1	19990511000197631	8	Υ	5/11/1999 11:06:07 AM	NEXTEL	Grantor	TOWER ASSET SUB INC	Grantee	ASSIGN		raye <del>"</del>	rage	0	Sec:12 Twn:21S Rng:3W Qt:SE BQt:NE Other:SEE INST
2	20060407000160650	E	Υ	4/7/2006 9:49:51 AM	NEXTEL	Grantee	BONIN, DONALD J	Grantor	SUBAGREM		2	1	0	Sec:34 Twn:20S Rng:1W Qt:SE BQt:SE Other:SEE INST
3	20021107000556390		Υ	11/7/2002 3:17:00 PM	NEXTEL COMMUNCATIONS	Grantee	PINNACLE TOWERS INC	Grantor	GRLEASE		3	1	222272.00	Book:8 Pg:70
4	20011030000466881		Υ	10/30/2001 12:46:29 PM	NEXTEL COMMUNICATIONS	Grantee	WEST SHELBY FIRE & RESCUE DISTRICT	Grantor	GRLEASE				0	Lot#:1 Book:16 Pg:16 Desc:SEE INST
5	19991019000432231	<b>E</b>	Υ	10/19/1999 10:23:59 AM	NEXTEL COMMUNICATIONS	Grantee	BELLSOUTH CELLULAR CORPORATION	Grantor	GRLEASE				275040.00	Sec:13 Twn:20S Rng:3W BQt:SW Other:SEE INST
6	19990920000392531	B	Υ	9/20/1999 11:11:11 AM	NEXTEL COMMUNICATIONS	Grantee	FLOYD, THOMAS H	Grantor	GRLEASE				93023.00	Sec:10 Twn:20S Rng:2W Qt:SW BQt:NE Other:SEE INST
7	20000606000187291	B	Υ	6/6/2000 11:48:10 AM	NEXTEL COMMUNICATIONS	Grantee	MONTEVALLO CITY OF	Grantor	GRLEASE				186500.00	Lot#:1 Lot:& Blk:M Book:3 Pg:41 Desc:4,5,6,11 AND 12 BLK G REYNOLDS ADD MONT
8	20001228000452311	B	Υ	12/28/2000 10:34:18 AM	NEXTEL COMMUNICATIONS	Grantee	COBB, DELIA G	Grantor	GRLEASE				43500.00	Lot#:2 Book:4 Pg:90

# Cell Tower Lease & Valuation Information

Parcel Number   Land Owner Name   Lessee   Date of Lease   Amt   (yrs)   Lease   27 1 12 0 000 0 16.000   CROWN CASTLE GT COMPANY LLC   (Tower Co. Owned)   9/29/2009   \$267,471   13   \$20,572 2 0 9 0 000 006.013   VEREEN FRED T & MILDRED J   Sprint Spectrum LP   4/10/1997   \$1114,500   5   \$22,900   \$267,471   13   \$20,572   \$275 21 3 305 021.001   ALABAMA POWER CO   N/A	
271 12 0 000 016.000   CROWN CASTLE GT COMPANY LLC   Crower Co. Owned   9/29/2009   \$267,471   13   \$20,575   \$27 2 0 9 0 000 006.013   VEREEN FRED T & MILDRED J   Sprint Spectrum LP   4/10/1997   \$114,500   5   \$22,900   \$275 21 3 305 021.001   ALABAMA POWER CO   N/A	Monthly
27 2 0 9 0 000 006.013	Lease
27.5 21 3 305 021.001   ALABAMA POWER CO	\$1,715
27 6 14 0 000 017.000   FROST JAMES EDGAR   BELLSOUTH MOBILITY LLC   5/4/1993   \$21,075   5   \$4,215	\$1,908
28 2 03 0 000 004.000 LUMPKIN EDWIN B JR Sprint Spectrum LP 4/17/1997 \$207,000 5 \$41,400   28 3 06 0 001 003.000 BALLARD BETTY R TRUSTEE: BETTY R BALLARD LIVING T T Mobile South LLC 10/25/2007 \$115,668 5 \$23,134   28 5 16 4 002 020.003 NXS TUMBLING INC Branch Towers LLC 1/16/2015 \$45,522 5 \$9,104   28 5 22 0 000 005.010 AMERICAN TOWER ASSET SUB LLC (Tower Co. Owned) N/A N/A N/A N/A   29 1 12 0 000 001.000 TIDMORE CHARLES O & JOYCE V Southern Tower Antenna Rental II LLC 1/17/2013 \$144,646 5 \$28,925   29 2 0 4 0 000 003.000 COCHRAN SHARON O Nextel South Corp 12/12/2001 \$25,500 5 \$5,100   30 6 13 0 000 001.000 WESTERVELT COMPANY THE Southen Tower Antenna Rental II LLC 9/13/2012 N/A N/A   33 7 26 0 000 001.000 WESTERVELT COMPANY THE CIG Comp Tower LLC 6/1/2014 \$302,451 30 \$10,082   33 2 09 0 000 020.000 FRIEDMAN SEGAIL I Southen Tower Antenna Rental II LLC 5/11/2012 \$128,110 5 \$25,622   33 6 13 0 002 030.000 JONES ELSIE Southen Tower Antenna Rental II LLC 1/15/2012 \$127,492 5 \$25,498   35 1 12 0 000 004.000 GRAHAM BILLY K JR Crown Castle 9/9/2005 \$56,293 5 \$11,255   35 3 0 6 0 001 014.001 HABSHEY TERRY TRUSTEE OF THE HABSHEY FIRST 1998 Nextel South Corporation 8/23/1999 \$44,000 5 \$8,800   36 2 0 4 1 001 078.000 CITY OF MONTEVALLO Nextel South Corporation 6/6/2000 \$186,500 5 \$37,300    Nextel South Cor	
28 3 06 0 001 003.000 BALLARD BETTY R TRUSTEE: BETTY R BALLARD LIVING T T Mobile South LLC 10/25/2007 \$115,668 5 \$23,134   28 5 16 4 002 020.003 NXS TUMBLING INC Branch Towers LLC 1/16/2015 \$45,522 5 \$9,104   28 5 22 0 000 005.010 AMERICAN TOWER ASSET SUB LLC (Tower Co. Owned) N/A N/A N/A   29 1 12 0 000 001.000 TIDMORE CHARLES O & JOYCE V Southern Tower Antenna Rental II LLC 1/17/2013 \$144,646 5 \$28,925   29 2 04 0 000 003.000 COCHRAN SHARON O Nextel South Corp 12/12/2001 \$25,500 5 \$5,100   30 6 13 0 000 001.000 WESTERVELT COMPANY THE Southen Tower Antenna Rental II LLC 9/13/2012 N/A N/A   33 7 26 0 000 001.000 WESTERVELT COMPANY THE CIG Comp Tower LLC 6/1/2014 \$302,451 30 \$10,082   33 2 09 0 000 020.000 FRIEDMAN SEGAIL I Southen Tower Antenna Rental II LLC 5/11/2012 \$128,110 5 \$25,622   33 6 13 0 002 030.000 JONES ELSIE Southen Tower Antenna Rental II LLC 1/15/2012 \$127,492 5 \$25,498   35 1 1 2 0 000 004.000 GRAHAM BILLY K JR Crown Castle 9/9/2005 \$56,293 5 \$11,255   35 3 06 0 001 014.001 HABSHEY TERRY TRUSTEE OF THE HABSHEY FIRST 1998 Nextel South Corporation 8/23/1999 \$44,000 5 \$8,800   36 2 04 1 001 078.000 CITY OF MONTEVALLO Nextel South Corporation 6/6/2000 \$186,500 5 \$37,300   New MED	\$351
28 5 16 4 002 020.003 NXS TUMBLING INC  Branch Towers LLC  (Tower Co. Owned)  N/A  N/A  N/A  N/A  29 1 12 0 000 005.010 AMERICAN TOWER ASSET SUB LLC  (Tower Co. Owned)  N/A  N/A  N/A  N/A  N/A  N/A  29 1 12 0 000 001.000 TIDMORE CHARLES O & JOYCE V  Southern Tower Antenna Rental II LLC  1/17/2013 \$144,646 5 \$28,925  29 2 04 0 000 003.000 COCHRAN SHARON O  Nextel South Corp  12/12/2001 \$25,500 5 \$5,100  30 6 13 0 000 001.000 WESTERVELT COMPANY THE  Southen Tower Antenna Rental II LLC  1/17/2013 \$144,646 5 \$28,925  1/18/2012 \$12,500 5 \$5,100  N/A  N/A  N/A  N/A  N/A  N/A  37 26 0 000 001.000 WESTERVELT COMPANY THE  CIG Comp Tower LLC  6/1/2014 \$302,451 30 \$10,082  32 20 9 0 000 020.000 FRIEDMAN SEGAIL I  Southen Tower Antenna Rental II LLC  5/11/2012 \$128,110 5 \$25,622  33 6 13 0 002 030.000 JONES ELSIE  Southen Tower Antenna Rental II LLC  1/15/2012 \$127,492 5 \$25,498  35 1 12 0 000 004.000 GRAHAM BILLY K JR  Crown Castle  9/9/2005 \$56,293 5 \$11,255  35 3 06 0 001 014.001 HABSHEY TERRY TRUSTEE OF THE HABSHEY FIRST 1998 Nextel South Corporation  N/A  N/A  N/A  N/A  N/A  N/A  N/A  N/	\$3,450
28 5 22 0 000 005.010	\$1,928
29 1 12 0 000 001.000 TIDMORE CHARLES O & JOYCE V Southern Tower Antenna Rental II LLC 1/17/2013 \$144,646 5 \$28,925	\$759
29 2 04 0 000 003.000 COCHRAN SHARON O Nextel South Corp 12/12/2001 \$25,500 5 \$5,100 30 6 13 0 000 001.000 WESTERVELT COMPANY THE Southen Tower Antenna Rental II LLC 9/13/2012 N/A N/A 33 7 26 0 000 001.000 WESTERVELT COMPANY THE CIG Comp Tower LLC 6/1/2014 \$302,451 30 \$10,082 32 09 0 000 020.000 FRIEDMAN SEGAIL I Southen Tower Antenna Rental II LLC 5/11/2012 \$128,110 5 \$25,622 33 6 13 0 002 030.000 JONES ELSIE Southen Tower Antenna Rental II LLC 11/15/2012 \$127,492 5 \$25,498 35 1 12 0 000 004.000 GRAHAM BILLY K JR Crown Castle 9/9/2005 \$56,293 5 \$11,259 35 3 06 0 001 014.001 HABSHEY TERRY TRUSTEE OF THE HABSHEY FIRST 1998 Nextel South Corporation 8/23/1999 \$44,000 5 \$8,800 36 2 04 1 001 078.000 CITY OF MONTEVALLO Nextel South Corporation 6/6/2000 \$186,500 5 \$37,300 Nextel South Corporation 6/6/2000 \$186,500 5 \$37,30	
30 6 13 0 000 001.000   WESTERVELT COMPANY THE   Southen Tower Antenna Rental II LLC   9/13/2012   N/A   N/A     33 7 26 0 000 001.000   WESTERVELT COMPANY THE   CIG Comp Tower LLC   6/1/2014   \$302,451   30   \$10,082   33 2 09 0 000 020.000   FRIEDMAN SEGAIL I   Southen Tower Antenna Rental II LLC   5/11/2012   \$128,110   5   \$25,622   33 6 13 0 002 030.000   JONES ELSIE   Southen Tower Antenna Rental II LLC   11/15/2012   \$127,492   5   \$25,498   35 1 12 0 000 004.000   GRAHAM BILLY K JR   Crown Castle   9/9/2005   \$56,293   5   \$11,259   \$35 3 06 0 001 014.001   HABSHEY TERRY TRUSTEE OF THE HABSHEY FIRST 1998   Nextel South Corporation   8/23/1999   \$44,000   5   \$8,800   36 2 04 1 001 078.000   CITY OF MONTEVALLO   Nextel South Corporation   6/6/2000   \$186,500   5   \$37,300   Nextel South Corporation   New   MED	\$2,411
33 7 26 0 000 001.000   WESTERVELT COMPANY THE   CIG Comp Tower LLC   6/1/2014   \$302,451   30   \$10,082	\$425
33 2 09 0 000 020.000   FRIEDMAN SEGAIL I   Southen Tower Antenna Rental II LLC   5/11/2012   \$128,110   5   \$25,622   \$33 6 13 0 002 030.000   JONES ELSIE   Southen Tower Antenna Rental II LLC   11/15/2012   \$127,492   5   \$25,498   \$35 1 12 0 000 004.000   GRAHAM BILLY K JR   Crown Castle   9/9/2005   \$56,293   5   \$11,259   \$35 3 06 0 001 014.001   HABSHEY TERRY TRUSTEE OF THE HABSHEY FIRST 1998   Nextel South Corporation   8/23/1999   \$44,000   5   \$8,800   \$36 2 04 1 001 078.000   CITY OF MONTEVALLO   Nextel South Corporation   6/6/2000   \$186,500   5   \$37,300   New   MED	
33 6 13 0 002 030.000   JONES ELSIE   Southen Tower Antenna Rental II LLC   11/15/2012   \$127,492   5   \$25,498   \$35 1 12 0 000 004.000   GRAHAM BILLY K JR   Crown Castle   9/9/2005   \$56,293   5   \$11,259   \$35 3 06 0 001 014.001   HABSHEY TERRY TRUSTEE OF THE HABSHEY FIRST 1998   Nextel South Corporation   8/23/1999   \$44,000   5   \$8,800   \$36 2 04 1 001 078.000   CITY OF MONTEVALLO   Nextel South Corporation   6/6/2000   \$186,500   5   \$37,300   \$37,300   \$186,5	\$840
35 1 12 0 000 004.000 GRAHAM BILLY K JR Crown Castle 9/9/2005 \$56,293 5 \$11,259   35 3 06 0 001 014.001 HABSHEY TERRY TRUSTEE OF THE HABSHEY FIRST 1998 Nextel South Corporation 8/23/1999 \$44,000 5 \$8,800   36 2 04 1 001 078.000 CITY OF MONTEVALLO Nextel South Corporation 6/6/2000 \$186,500 5 \$37,300   New MED	\$2,135
35 3 06 0 001 014.001 HABSHEY TERRY TRUSTEE OF THE HABSHEY FIRST 1998 Nextel South Corporation 8/23/1999 \$44,000 5 \$8,800	\$2,125
36 2 04 1 001 078.000 CITY OF MONTEVALLO Nextel South Corporation 6/6/2000 \$186,500 5 \$37,300 New MED	\$938
New MED	\$733
	\$3,108
AVG	\$1,285
	\$1,547
At 9.5% Cap	\$195,411
At 7.5% Cap	\$247,520
Agreed Valuation 14.8% Cap	\$125,432



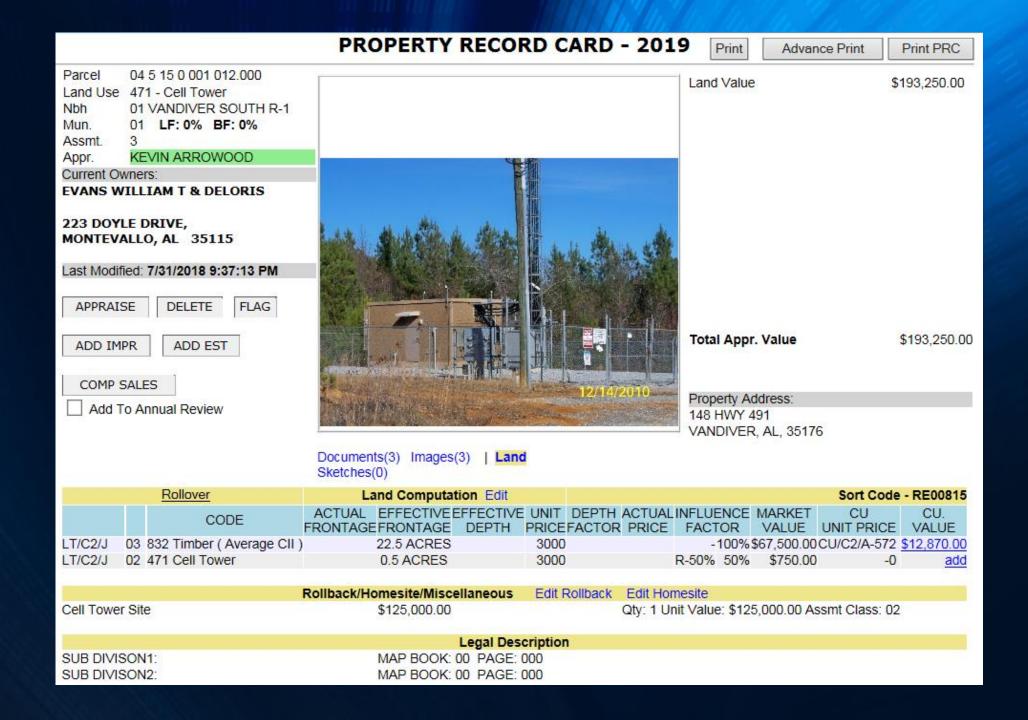












### Summary:

Locating and listing cell tower sites are done the same way as listing any other miscellaneous improvement to a parcel. The exceptions are; adding a restriction to the acre the tower physically sits on and determining the added miscellaneous value based on the income the site is capable of producing.

Contracts with the land owner and cell companies usually contain information as to who will be responsible for the real property portion of the property tax bill.

Good communication among departments will allow the Business Personal Property Division to properly assess the tower, misc. improvements & buildings that house the personal property at the base of the tower.

## Sample Letter: Cell Tower Portion of Tax Bill



DEBBIE SMITH PROPERTY TAX ADMINISTRATOR

### Don Armstrong Property Tax Commissioner

P.O. BOX 1269 COLUMBIANA, ALABAMA 35051 TELEPHONE 205-670-6900 FAX 205-670-6962

J.R. HENDERSON CHIEF MAPPER

LISA WIDEMAN CHIEF APPRAISER

KAY WILSON COLLECTION SUPERVISOR

29 December 2014

Tom Floyd 7050 Hwy 11 Pelham, AL 35124

RE: 14 2 10 0 000 005,000

Dear Mr. Floyd,

As per your request today, you will find listed below a break down of the increase of your property taxes due to the assessment of the cell tower. The following tax is for the 2013 tax year:

Cell Tower - Market Value	\$71,810			
Assessed Value	\$14,380			
Tax	\$834.04			
Land - Market Value	\$116,790			
Assessed Value	\$ 11,680			
Tax	\$0.00			
Total Tax Bill	\$834.04			

If we can be of further assistance, please let us know.

Thank you,

Don Armstrong Property Tax Commissioner Shelby County







